

COMPANY FACT SHEET



Company Overview: **Data Storage Corporation (DSC)** provides professional services focused on data protection and business continuity solutions that help organizations protect their data, minimize downtime, ensure regulatory compliance and recover and restore data quickly. Through its multiple SAS 70 Type II data centers and by leveraging leading technologies, DSC delivers and supports a broad range of premium solutions for both Windows and IBM iSeries environments that help its clients save time and money, gain more control of and better access to data and enable the highest level of security for that data. The company's solutions include: offsite data protection and recovery services, High Availability (HA) replication services, email compliance solutions for e-discovery, continuous data protection, data de-duplication, virtualized system recovery and telecom recovery services. DSC offers its solutions and services to business, government, education, financial services and healthcare industries by leveraging leading technologies, such as virtualization, cloud computing and cloud storage.

Founded: 2001

Headquarters: 48 South Service Road
Suite 203
Melville, NY 11747
Phone: 212.564.4922
Email: info@datastoragecorp.com

Other Locations: Warwick, RI
Boston, MA
New York, NY

Web Address: www.datastoragecorp.com

Management Team: Charles M. Piluso, Chairman/CEO
Hal Schwartz, President
Thomas Kempster, President Service Operations
Chuck Paolillo, CTO
Larry Robinson, VP Business Development

Ownership: Public (DTST)

Solutions:

ezVault:
ezVault is an easily managed cloud backup solution with built in multiple site redundancy and client controlled encryption, job scheduling, retention and retrieval. Advanced data reduction technology and incremental forever data saves reduce backup windows and minimize data transmission to the cloud with little to no impact on production applications.

ezRecovery:
ezRecovery combines our ezVault backup services managed standby compute, storage and network infrastructure resources which allow for quick and easy restoration of your vaulted data.

ezAvailability:
ezAvailability consists of full time enterprise system, storage and network resources allowing you to quickly and easily switch production workloads to our cloud when needed. ezAvailability services are backed by a clear and well-defined SLA guaranteeing performance, availability and access.

ezHost:

IaaS hosted systems built with easily scalable enterprise level resources deployed in isolated environments with strict security controls. All ezHost services include hardware lifecycle management, maintenance, and public internet access with VPN support as well as options for client provided private networks.

ezMirror:

ezMirror is a SAN based replication solution combined with our ezRecovery standby systems to provide easy to manage and cost-effective Business Continuity and Disaster Recovery (DR) option.

Voice & Data Solutions:

Nexxis, our new voice and data division, is leading the way with advanced voice and data services that propel your business forward with unparalleled performance, speed and continuity to keep vital information moving in the right direction. Faster than traditional phone systems — and infinitely smarter — Nexxis voice and data solutions add functionality and improve efficiency, while keeping your costs down.

Partners:

DSC has formed strategic partnerships with leading industry companies to help better address its clients' needs. DSC partners include:

- Asigra
- Cisco Systems
- Dell
- IBM
- Juniper Networks
- Microsoft
- NetApp
- Vision Solutions

Clients:

DSC provides its data recovery and business continuity solutions to a wide range of organizations including:

- Air Wisconsin Airlines
- Celadon Trucking
- CentraState Healthcare System
- Christ Hospital
- Diaz Foods
- Edison Properties
- FosterGrant
- Gaston County Schools
- Harry Fox Agency
- Highliner Foods
- H&M International
- MainSource Financial Group
- Nypro, Inc.
- Ocean State Job Lot
- Paragon Sports
- Platt Electric Supply
- South Nassau Communities Hospital
- Southland Benefits Solutions
- The Chefs Warehouse
- The Michaels Group
- Toys R' Us